

<b>Division</b>	<b>Sub-Divisions</b>	<b>Raised for 2010</b> as of 1/13/2010	<b>Raised for 2009</b>	<b>Raised for 2008</b>
<b>Service/Small Business</b>	Non-Profit Agencies and Organizations	\$38,499.26	\$28,279.22	\$28,799.42
	Banks	\$32,209.50	\$34,896.50	\$34,780.16
	Insurance	\$5,813.00	\$16,978.00	\$18,645.00
	Realtors	\$560.00	\$2,651.00	\$2,090.00
	Small Businesses	\$31,963.50	\$44,704.65	\$39,979.74
	Hospitals	\$25,223.66	\$27,380.88	\$35,813.53
	Medical Services	\$8,231.50	\$4,565.04	\$8,858.00
	Nursing Homes			\$1,148.00
	<b>Sub-Division Total =</b>	<b>\$142,500.42</b>	<b>\$159,455.29</b>	<b>\$170,113.85</b>
<b>Public Sector</b>	CFC		\$238.00	\$2,045.00
	Schools	\$7,440.00	\$6,898.00	\$9,055.02
	Cortland City Government	\$1,824.00	\$3,265.50	\$2,256.50
	Cortland County Government	\$5,140.00	\$7,981.00	\$6,158.00
	SEFA (State Employees Federated Appeal)	\$60,967.00	\$67,234.93	\$68,703.30
	<b>Sub-Division Total =</b>	<b>\$75,371.00</b>	<b>\$85,617.43</b>	<b>\$88,217.82</b>
	<b>Professionals</b>	Dentists	\$4,800.00	\$5,550.00
Physicians		\$5,674.00	\$3,890.00	\$4,853.00
Veterinarians		\$1,800.00	\$2,075.00	\$2,394.00
Accountants		\$11,911.00	\$12,493.00	\$11,763.00
Attorneys		\$4,725.00	\$6,578.00	\$6,254.00
<b>Sub-Division Total =</b>		<b>\$28,910.00</b>	<b>\$30,586.00</b>	<b>\$28,614.00</b>

**Manufacturing/  
Retail**

Manufacturing	\$122,835.60	\$142,806.84	\$147,249.20
Auto	\$200.00	\$1,868.00	\$2,371.48
Construction	\$5,375.00	\$8,810.00	\$7,604.00
Mass Markets	\$4,413.20	\$5,471.00	\$4,421.53
Store Fronts	\$325.00	\$354.00	\$2,602.36
<b>Sub-Division Total =</b>	<b>\$133,148.80</b>	<b>\$159,309.84</b>	<b>\$164,248.57</b>

**Letterwriting**

Elected Officials	\$660.00	\$500.00	\$100.00
Foundations	\$3,450.00	\$8,490.00	\$16,587.00
Residential	\$15,690.00	\$16,669.00	\$16,308.00
Agricultural	\$1,400.00	\$1,375.00	\$2,015.00
Clergy		\$90.00	\$585.00
Emeritus	\$18,299.00	\$18,341.00	\$19,325.00
Funeral Homes	\$100.00	\$750.00	\$100.00
Retired Teachers	\$2,828.00	\$3,175.00	\$3,674.00
<b>Sub-Division Total =</b>	<b>\$42,427.00</b>	<b>\$49,390.00</b>	<b>\$58,694.00</b>

**Special  
Efforts/Special  
Functions**

Clubs & Organizations		\$160.00	\$260.00
Designations	\$520.00	\$42,407.15	\$35,298.30
Miscellaneous/Special Events	\$1,467.00	\$10,403.87	\$3,111.18
Leadership Givers (not part of employee campaigns, this # doesn't reflect leadership giving total )	\$32,610.00	\$30,470.00	\$31,442.45
<b>Sub-Division Total =</b>	<b>\$34,597.00</b>	<b>\$83,441.02</b>	<b>\$70,111.93</b>

**Campaign Total =                   \$456,954.22                   \$567,799.58                   \$589,862.42**

## **Raised for 2007**

\$30,271.14

\$37,464.01

\$18,886.00

\$2,266.00

\$42,213.75

\$29,947.87

\$5,438.00

\$226.00

**\$166,712.77**

\$1,759.30

\$6,852.25

\$2,832.94

\$6,682.00

\$64,769.36

**\$82,895.85**

\$2,710.00

\$4,160.00

\$2,332.00

\$11,754.00

\$7,634.00

**\$28,590.00**

\$150,988.58  
\$2,408.28  
\$5,665.00  
\$9,082.04  
\$2,272.70  
**\$170,416.60**

\$150.00  
\$11,334.67  
\$14,825.30  
\$2,492.00  
\$180.00  
\$18,372.00  
\$100.00  
\$3,713.00  
**\$51,166.97**

\$2,525.60  
\$22,983.77  
\$3,817.69

\$27,060.00  
**\$56,387.06**

**\$573,159.59**